Number of Covered Lives
 Number of Groups

4. Member Months



## **SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1**

(To Be Filed by April 1 - Not for Rebate Purposes)

|   |                 | (To Be Filed by April 1 – I   |   |   |  |                 |  |                           |            |
|---|-----------------|-------------------------------|---|---|--|-----------------|--|---------------------------|------------|
| REPORT FOR: 1. CORPORATION BANNER LIFE INSURANCE COMPANY  |                 |                               | 2. LOCATION ROCKY                       | ILLE, MD 20850-                             |  |                 |  |                           |            |
| NAIC Group Code 0872 BUSINESS IN THE STATE OF Inc   | diana           |                               |   | DURING 1                                    | THE YEAR 2010                          |                 | C Company Code                         | 94250                     |            |
|   |                 | Comprehensive Health Coverage |   |   | 5                                      | 6 7             |  | 8<br>Uninsured            | 9<br>Total |
|   | 1<br>Individual | Small Group Employer          | 3<br>Large Group Employer               | Government Business<br>(excluded by statue) | Other Business<br>(excluded by statue) | Other<br>Health | Subtotal<br>(Cols 1 thru 6)            | Plans                     | (7 + 8)    |
| Premium:  |                 |                               |   |   | 0                                      | 0               | 72                                     | xxx                       |            |
| 1.1 Health premiums earned (From Part 2, Line 1.8)  |                 | 0                             | ļ <sup>D</sup>                          | 0   |  |                 |  | XXX                       |            |
| 1.2 Federal high risk pools   |                 |                               |   |   | 1                                      |                 | 0                                      | XXX                       |            |
| <ul> <li>1.3 State high risk pools</li> <li>1.4 Premiums earned including state and federal high risk programs (Lines 1.1 + 1.2 + 1.3)</li> </ul> | - 73            | 0                             | 0                                       | 0   | .0                                     | 0               | 73                                     | XXX                       |            |
| 1.5 Federal taxes and federal assessments   |                 |                               |   |   |  |                 | ٥                                      |                           |            |
| 1.6 State insurance, premium and other taxes (Similar local taxes of \$   | )               |                               |   |   |  |                 | 0                                      |                           |            |
| 1.7 Regulatory authority licenses and fees  |                 |                               |   |   | ļ                                      |                 |  |                           | /          |
| 1.8 Adjusted premiums earned (Lines 1.4 – 1.5 – 1.6 – 1.7)  | 73              | 0                             | Ω                                       | 0   | ļ0                                     |                 |  | XXX                       |            |
| 1.9 Net assumed less ceded reinsurance premiums earned  |                 | <b></b>                       |   |   |  |                 | 0                                      | XXX                       |            |
| 1.10 Other adjustments due to MLR calculations - Premiums     1.11 Risk revenue   |                 | <b>+</b>                      |   |   | <b></b>                                |                 | 0                                      | XXX                       |            |
| 1.11 Risk revenue 1.12 Net adjusted premiums earned after reinsurance (Lines 1.8 + 1.9 + 1.10 + 1.11)   | 73              | 0                             | 0                                       | 0   | 0                                      | 0               | 73                                     |                           | 1          |
| Claims:   |                 |                               |   |   |  |                 |  |                           |            |
| 2.1 Incurred claims excluding prescription drugs  | (2)             |                               |   |   | <b></b>                                |                 | (2                                     | )XXX                      |            |
| 2.2 Prescription drugs  |                 |                               |   |   | <b></b>                                |                 | الــــــــــــــــــــــــــــــــــــ | XXXXXX                    |            |
| 2.3 Pharmaceutical rebates  |                 |                               |   |   |  |                 | 1                                      | XXX                       |            |
| 2.4 State stop loss, market stabilization and claim/census based assessments  |                 |                               |   |   |  |                 | 1 0                                    | XXX                       |            |
| Incurred medical incentive pools and bonuses  Deductible Fraud and Abuse Detection/Recovery Expenses (for MLR use only)                           |                 |                               |   |   |  |                 | 0                                      |                           |            |
| 5.0 Total incurred claims (Lines 2.1 + 2.2 – 2.3 – 2.4 + 3) (From Part 2, Line 2.10)  | (2)             | 0                             | 0                                       | 0   | 0                                      | 0               | (2                                     | XXX                       |            |
| 5.1 Net assumed less ceded reinsurance claims incurred  |                 |                               |   |   |  |                 | 0                                      | XXX                       |            |
| 5.2 Other adjustments due to MLR calculations - Claims  |                 |                               |   |   |  |                 | 0                                      | XXX                       |            |
| 5.3 Rebates paid  |                 |                               |   |   | ļ                                      |                 | ļ                                      | XXX                       |            |
| 5.4 Estimated rebates unpaid prior year   |                 |                               |   |   |  |                 | ļ                                      | XXX                       | ·          |
| 5.5 Estimated rebates unpaid current year   |                 |                               |   |   | <b>+</b>                               |                 | 1                                      | XXX                       |            |
| 5.6 Fee for service and co-pay revenue  | (2)             | 0                             | 0                                       | 0   | 0                                      | 0               | (2                                     | XXX                       |            |
| 5.7 Net incurred claims after reinsurance (Lines 5.0 ÷ 5.1 ÷ 5.2 ÷ 5.3 -5.4 ÷ 5.5 - 5.6) Improving Health Care Quality Expenses Incurred:         | (2)             |                               |   |   |  | ·               |  | 7                         |            |
| 6.1 Type A Expenses for health improvements other than Health Information Technology  |                 |                               | l                                       |   | 1                                      |                 | 10                                     |                           |            |
| 6.2 Type B Health Information Technology expenses related to health improvement   |                 |                               |   |   |  |                 |  |                           |            |
| 6.3 Total of Defined Expenses Incurred for Improving Health Care Quality (Lines 6.1 + 6.2)  | 0               | 0                             | 0                                       | 0   | 0                                      | 0               | 0                                      | 0                         | VVV        |
| Preliminary Medical Loss Ratio: MLR (Lines 4 + 5.0 + 6.3) / Line 1.8  | (0.027)         | 0.000                         | 0.000                                   | XXX   | XXX                                    | XXX             | XXX                                    | XXX                       | XXX        |
| Claims Adjustment Expenses:   |                 |                               |   |   |  |                 |  |                           | i .        |
| 8.1 Cost containment expenses not included in quality of care expenses in Line 6.3  |                 |                               |   |   |  |                 |  |                           |            |
| 8.2 All other claims adjustment expenses 8.3 Total claims adjustment expenses (Lines 8.1 + 8.2)   | 0               | 0                             | 0                                       | 0   | 0                                      | 0               | 1 0                                    | 0                         |            |
| Claims Adjustment Expense Ratio (Line 8.3 / Line 1.8)   | 0.000           | 0.000                         | 0.000                                   | 0.000                                       | 0.000                                  | 0.000           | XXX                                    | XXX                       | XXX        |
| General and Administrative (G&A) Expenses:  | 0.000           | 0.000                         | 0.000                                   | 1   |  |                 |  |                           |            |
| 10.1 Direct sales salaries and benefits   |                 |                               |   |   | 1                                      |                 | ļQ                                     |                           |            |
| 10.2 Agents and brokers fees and commissions  |                 |                               |   | ******************************              |  |                 | ł                                      |                           |            |
| 10.3 Other taxes (excluding taxes on Lines 1.5 through 1.7 and Line 14 below)   |                 |                               |   |   | <b></b>                                |                 | t                                      |                           |            |
| 10.4 Other general and administrative expenses  |                 |                               | ^                                       | n   | 0                                      | n               | 1                                      | 0                         |            |
| 10.5 Total general and administrative (Lines 10.1 + 10.2 + 10.3 + 10.4)   | 75              | V                             | 0                                       | 0   | 0                                      | 0               | 75                                     | XXX                       |            |
| Underwriting Gain/(Loss) (Lines 1.12 – 5.7 – 6.3 – 8.3 – 10.5)  Income from fees of uninsured plans   | XXX             | XXX                           | XXX                                     | XXX   | XXX                                    | XXX             | XXX                                    | 1,000                     |            |
| Net investment and other gain/(loss)  | XXX             | XXX                           | XXX                                     | XXX   | XXX                                    | XXX             |  | XXX                       |            |
| Federal income taxes (excluding taxes on Line 1.5 above)  | 7700            | 7000                          | 7771                                    | 7997  | 1.5.5                                  | 1331            | 0                                      |                           |            |
| Net gain or (loss) (Lines 1.1 + 1.2 + 1.3 – 1.4)  | XXX             | XXX                           | XXX                                     | XXX   | XXX                                    | XXX             | 75                                     |                           |            |
| ICD-10 Implementation Expenses (informational only; already included in general expenses)   |                 |                               | 1 11 11 11 11 11 11 11 11 11 11 11 11 1 |   |  |                 | (                                      |                           |            |
| OTHER INDICATORS:   |                 |                               |   |   |  |                 |  |                           |            |
| Number of Certificates / Policies   | 1               |                               |   |   |  |                 |  |                           |            |
| 7 Number of Covered Lives   |                 |                               |   |   |  |                 | 1                                      | The state of the state of | 1          |

XXX



# SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 2 (To Be Filed by April 1 – Not for Rebate Purposes)

| REPORT FOR:     |      | BANNER LIFE INSURANCE COMPANY |         |  | ROCKVILLE, MD 20850- |      |                         |
|-----------------|------|-------------------------------|---------|--|----------------------|------|-------------------------|
| NAIC Group Code | 0872 | BUSINESS IN THE STATE OF      | Indiana |  | DURING THE YEAR      | 2010 | NAIC Company Code 94250 |

| AIC GIVE | p Code 0872 BUSINESS IN THE STATE OF Indiana   |                 | omprehensive Health Covera | NAIC Compar                             | 7   |   |   |       |
|----------|--|-----------------|----------------------------|---|---|---|---|-------|
|          |  |                 |                            | ge                                      | 4   | 5                                       | Other                                   | ,     |
|          | • H  | 1<br>Individual | Once II Cream Francisco    | Lasas Crayo Employer                    | Government Business<br>(excluded by statue) | Other Business<br>(excluded by statue)  | Health                                  | Total |
| 1111     |  | individual      | Small Group Employer       | Large Group Employer                    | (excluded by statue)                        | (excluded by statue)                    | rieditii                                | Total |
|          | h Premiums Earned:   | 70              |                            |   |   |   |   |       |
|          | Direct premiums written.   |                 |                            |   |   |   |   |       |
|          | Unearned premium prior year  |                 |                            |   |   |   |   |       |
| 1.3      | Unearned premium current year.   | 1               |                            |   |   |   |   |       |
| 1.4      | Change in unearned premium (Lines 1.2 – 1.3)   | 0               | 0                          |   | U   | 0                                       |   | vvv   |
| 1.5      | Reserve for rate credits prior year  | XXX             | XXX                        | XXX                                     | XXX   | XXX                                     | XXX                                     | XXX   |
| 1.6      | Reserve for rate credits current year.   | XXX             | XXX                        | XXX                                     | XXX   | XXX                                     | XXX                                     |       |
| 1.7      | Change in reserve for rate credits (Lines 1.5 – 1.6).  Total direct premiums earned (Lines 1.1 + 1.4 less \$) write offs).                         | XXX             | XXX                        | XXX                                     | XXX   | XXX                                     | XXX                                     | XXX   |
| 1.8      | Total direct premiums earned (Lines 1.1 + 1.4 less \$)write offs)  | 73              |                            |   |   |   |   |       |
| 1.9      | Assumed premiums earned from non-affiliates  |                 |                            | ļ                                       |   |   |   |       |
| 1.10     | Net assumed less ceded premiums earned from affiliates.  |                 |                            | L                                       |   |   |   |       |
| 1.11     | Ceded premiums earned to non-affiliates  |                 |                            |   |   |   |   |       |
| 1.12     | Other adjustments due to MLR calculation – Premiums.   |                 |                            | L                                       |   |   |   |       |
|          | Net premiums earned (Lines 1.8 + 1.9 + 1.10 - 1.11 + 1.12)   | 73              | 0                          | 0                                       | 0   | 0                                       | 0                                       |       |
| Direct C | Claims Incurred:   |                 |                            |   |   |   |   |       |
| 2.1      | Paid claims during the year.   |                 |                            |   |   |   |   |       |
|          | Direct claim liability current year.   |                 |                            |   |   |   | *************************************** |       |
| 2.3      | Direct claim liability prior year  |                 |                            |   |   |   |   |       |
| 2.4      | Direct claim reserves current year.  |                 |                            |   |   |   |   |       |
|          |  |                 |                            |   |   |   |   |       |
|          | Direct contract reserves current year  |                 |                            |   |   |   |   |       |
| 27       | Direct contract reserves prior year.   | 13              |                            |   |   |   |   |       |
| 2.8      | Incurred medical incentive pools and bonuses (Lines 2.8a + 2.8b – 2.8c).   | 0               | 0                          | . 0                                     | 0   | 0                                       | 0                                       |       |
| 1        | 2.8a Paid medical incentive pools and bonuses current year   |                 |                            |   |   |   |   |       |
| 1        | 2.8b Accrued medical incentive pools and bonuses current year.   |                 |                            |   |   |   |   |       |
| 1        | 2.8c Accrued medical incentive pools and bonuses prior year.   |                 |                            |   |   |   |   |       |
| 20       | Net healthcare receivables (Lines 2.9a – 2.9b)   | 0               | 0                          | 0                                       | 0   | 0                                       | 0                                       |       |
|          | 2 9a Healthcare receivables current year.  |                 |                            |   |   |   |   |       |
|          |  |                 |                            |   |   |   |   |       |
| 2 10     | 2.9b Healthcare receivables prior year Total incurred claims (Lines 2.1 + 2.2 - 2.3 + 2.4 - 2.5 + 2.6 - 2.7 + 2.8 - 2.9)                           | (2)             | 0                          | 0                                       | 0   | 0                                       | 0                                       |       |
| 2.10     | Total incurred deline (Lines 2.1 * 2.2 * 2.3 * 2.4 * 2.3 * 2.0 * 2.1 * 2.0 * 2.9)  | (2)             |                            |   |   |   |   |       |
| 2.11     | Assumed incurred claims from non-affiliates  |                 |                            | *************************************** |   |   | ·····                                   |       |
| 2.12     | Ceded incurred claims to non-affiliates  |                 |                            | <b> </b>                                |   | *************************************** |   |       |
|          |  |                 |                            |   |   |   | ·····                                   |       |
| 2.14     | Other adjustments due to MLR calculation – Claims  |                 |                            |   | ł   |   | ·····                                   |       |
| 2.15     | Net Incurred Claims (Lines 2.10 + 2.11 + 2.12 – 2.13 + 2.14)  Ind Abuse Recoveries that Reduced PAID Claims in Line 2.1 above (informational only) | (2)             | 0                          | U                                       | U   | V                                       | ı v                                     |       |



# SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 3 (To Be Filed by April 1 – Not for Rebate Purposes)

REPORT FOR: 1. CORPORATION BANNER LIFE INSURANCE COMPANY 2. LOCATION ROCKVILLE, MD 20850-

| NA | C Group Code 0872 BUSINESS IN THE STATE OF Indi  | ana                             |   |   |  | DURING            | THE YEAR 2010  |                             | AIC Company Code                            | 94250                                 |                               |
|----|--|---------------------------------|---|---|--|-------------------|--|-----------------------------|---|---------------------------------------|-------------------------------|
| 3A | All Expenses   |                                 |   | Improving Health Care                                       | e Quality Expenses                       |                   |  | Claims Adjustn              | nent Expenses                               | 9                                     | 10                            |
|    | *  | 1<br>Improve Health<br>Outcomes | 2 Activities to Prevent Hospital Readmissions | 3<br>Improve Patient Safety<br>and Reduce Medical<br>Errors | 4 Wellness & Health Promotion Activities | 5<br>HIT Expenses | 6<br>Total<br>(1 to 5)   | 7 Cost Containment Expenses | 8<br>Other Claims<br>Adjustment<br>Expenses | General<br>Administrative<br>Expenses | Total<br>Expenses<br>(6 to 9) |
| 1. | Individual Comprehensive Coverage Expenses: 1.1 Salaries (including \$ for affiliated services) 1.2 Outsourced services 1.3 EDP equipment and software (incl \$ for affiliated services 1.4 Other equipment (excl. EDP) (incl \$ for affiliated services 1.5 Accreditation and certification (incl \$ for affiliated services 1.6 Other expenses (incl \$ for affiliated services 1.7 Subtotal before reimbursements and taxes (1.1 to 1.6) 1.8 Reimbursements by uninsured plans and fiscal intermediaries 1.9 Taxes, licenses and fees (in total, for tying purposes) 1.10 Total (1.7 to 1.9) 1.10 Total Fraud and abuse detection/recovery expenses included in Column 7 (informational |                                 |   | XXX   |  | XXX               | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |                             |   |                                       |                               |
| 2. | 1.11 only  | 0                               |   | XXX   | xxx                                      |                   | 0  |                             |   |                                       |                               |
| 3. | Large Group Comprehensive Coverage Expenses: 3.1 Salaries (including \$ for affiliated services). 3.2 Outsourced services. 3.3 EDP equipment and software (incl \$ for affiliated services, 3.4 Other equipment (excl. EDP) (incl \$ for affiliated services, 3.5 Accreditation and certification (incl \$ for affiliated services, 3.6 Other expenses (incl \$ for affiliated services, 3.7 Other expenses (incl \$ for affiliated services,)   |                                 | XXX   | XXX   |  |                   | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |                             |   |                                       |                               |
| 3B | Quality Improvement Expenses Only  |                                 | Impr  | oving Health Care Quality                                   | Evnonene                                 |                   |  |                             |   |                                       |                               |

| 38 | Quality Improvement Expenses Only                            | Improving Health Care Quality Expenses |   |   |                                  |          |  |  |
|----|--|--|---|---|----------------------------------|----------|--|--|
|    |  | 1                                      | 2                                       | 3                                       | 4                                | 5        |  |  |
|    |  |  |   | Improve Patient                         |                                  |          |  |  |
| 1  |  | Improve Health                         | Activities to Prevent                   | Safety and Reduce                       | Wellness & Health                | Total    |  |  |
|    |  | Outcomes                               | Hospital Readmissions                   | Medical Errors                          | Promotion Activities             | (1 to 4) |  |  |
| 1. | Individual Comprehensive Coverage Expenses:                  |  |   |   |                                  |          |  |  |
|    | 1.1 HIT expenses   |  |   | *************************************** |                                  | D        |  |  |
|    | 1.2 Other than HIT expenses                                  |  |   | *************************               |                                  | 0        |  |  |
| 2. | Small Group Comprehensive Coverage Expenses:                 |  |   |   |                                  |          |  |  |
|    | 2.1 HIT expenses   |  |   |   |                                  | 0        |  |  |
|    | 2.2 Other than HIT expenses                                  |  | *************************************** | ******************************          |                                  | 0        |  |  |
| 3. | Large Group Comprehensive Coverage Expenses:                 |  |   |   |                                  |          |  |  |
|    | 3.1 HIT Expenses   |  |   |   |                                  |          |  |  |
|    | 3.2 Other than HIT expenses                                  | *************************              | *************************************** | *************************************** | ******************************** |          |  |  |
| 4. | Subtotals/Totals:  |  |   |   |                                  |          |  |  |
|    | 4.1 Subtotal HIT expenses (Lines 1.1 + 2.1 + 3.1)            | 0                                      | 9                                       | 0                                       | 9                                |          |  |  |
|    | 4.2 Subtotal Other than HIT expenses (Lines 1.2 + 2.2 + 3.2) | 0                                      | 9                                       | 0                                       | 9                                | 0        |  |  |
|    | 4.3 Total (Lines 4.1 + 4.2)                                  | 0                                      | 0                                       | 0                                       | 0                                | 0        |  |  |